



March 18, 2026

Dear Valued Customer,

We are announcing updates to the DaVinci® Roofscapes pricing program effective May 18, 2026, including a new order-size pricing structure, changes to our customer pickup policy and a price adjustment. Despite our ongoing efforts to manage costs, we are impacted by significant increases in raw materials, fuel, and energy costs.

All orders placed on or after **May 18, 2026** will reflect new pricing. Orders shipping **after December 31, 2026** will be subject to the updated pricing.

Updated price books and pricing tools will be available in advance of the effective date.

Pricing Changes – Full Truck vs. Less Than Truck

Effective with all new purchase orders received on or after May 18th, 2026 (order date–driven, not ship date–driven), DaVinci products will move to a two-tier pricing structure based on order size. This structure applies to both **standard** and **premium** pricing:

- **Full Truck Orders**
 - 3% price increase on all DaVinci (excluding Inspire Slate) products
- **Less Than Truck Orders**
 - 8% price increase on all DaVinci (excluding Inspire Slate) products
- **Inspire Slate**
 - 3% price increase, regardless of Full Truck or Less Than Truck

Updated price books will reflect these changes and will replace all prior DaVinci pricing and programs as of May 18, 2026.

Customer Pickups

Customer pickups will end effective **May 18, 2026**, to streamline operations and standardize delivery across all orders.

Price Adjustment

Effective May 18, 2026, the **Vineyard** color will be reclassified from **standard** to **premium** pricing due to increased manufacturing complexity and cost. Vineyard will follow the same full truck / less than truck structure noted above and will be reflected as a premium color in all future price books.

We remain committed to providing quality products to serve your needs. If you have questions about the updates or projects that may be affected, please contact your Territory Manager or our Customer Service team at 800-328-4624. We appreciate your continued support and partnership.

Sincerely,

A handwritten signature in black ink that reads "Dustin Kruger".

Dustin Kruger
Vice President – Roofing & Stone