

April 22, 2026

TO: Our Valued Distributor

RE: 2026 Price Increase

Thank you for your ongoing partnership with Babcock Davis.

Effective May 22, 2026, Babcock-Davis will be implementing a 5% price increase on our line of aluminum roof hatches and safety railings. We will also be adding a fuel surcharge for prepaid freight orders effective immediately. Updated price books will be available the week of May 11. Please contact your [Account Manager](#) or local representative for your new price book.

The decision to increase prices follows careful consideration. As you're aware, the recent spikes in fuel cost and material prices continue to experience significant volatility, which include cost increases for raw materials, labor and freight. To ensure the continued quality and availability of our products, we are also implementing plans to increase production.

We understand that price changes affect you and we are committed to supporting you through this transition. We will honor all existing project specific quotes for orders released for fabrication prior to the expiration date on the original quote. Material must be approved & released for immediate production and shipping.

Please contact your inside [Account Manager](#) with any questions regarding this announcement. Babcock-Davis values your business, and we look forward to a strong 2026.

Sincerely,



Ryan Hallesy
Director of Sales